



**BPI Asset Management and Trust Corporation**  
**BPI PERA CORPORATE INCOME FUND**  
**KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT**  
 As of September 29, 2017

<b>Classification:</b>	PERA Balanced Fund	<b>Net Asset Value per Unit (NAVPU):</b>	PHP 0.98
<b>Launch Date:</b>	December 19, 2016	<b>Total Fund NAV (Mn):</b>	PHP 3.60
<b>Minimum Investment:</b>	PHP 1,000	<b>Dealing Day:</b>	Daily up to 2:30PM
<b>Additional Investment:</b>	PHP 1,000	<b>Redemption Settlement:</b>	T+3 End-of-Day
<b>Minimum Holding Period:</b>	None	<b>Early Redemption Charge:</b>	None

<b>FEES*</b>		<b>Billings received in 2014 divided by the average daily NAV</b>	
<b>Trustee Fees:</b> 1.250%	<b>Custodianship Fees:</b> na**	<b>External Auditor Fees:</b> na**	<b>Other Fees:</b> 0%
BPI Asset Management	HSBC	Isla Lipana	None

\*As a percentage of average daily NAV for the quarter valued at PHP 2.92 Million \*\*Subject to receipt of 2016 billings

**INVESTMENT OBJECTIVE AND STRATEGY**

The Fund intends to achieve for its participants capital appreciation and income derived from a diversified mix of preferred stocks and fixed income securities primarily issued by Philippine corporations. The Fund aims to provide returns in excess of the return of the BPI Philippine Corporate Bond Index.

**CLIENT SUITABILITY**

A client profiling process should be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust / Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

The BPI PERA Corporate Income Fund is suitable only for investors who:

- Are classified as aggressive based on their risk profile
- Have an investment horizon of at least five (5) years.

**KEY RISKS AND RISK MANAGEMENT**

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

<b>Interest Rate Risk:</b>	Investors are exposed to adverse changes in the prices of domestic fixed income securities due to a rise in interest rates, which generally causes fixed income security prices to decline. Factors/ events that may lead to a rise in interest rates include adverse market conditions, issuer-specific factors / events and/or negative developments in domestic political and economic conditions.
<b>Liquidity Risk:</b>	Possibility to experience losses due to the fund's inability to convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.
<b>Related Party Risk:</b>	Risk of any actual or potential conflicts of interest in handling of related party transactions.
<b>Credit/Default Risk:</b>	Investors are exposed to the risk of loss due to the failure of the borrower/ debt issuer to make timely interest and/ or principal payments on its deposit liabilities, loans, bonds or other debt instruments due to a deterioration in the borrower's/ issuer's financial condition or external factors and events that may affect its ability to repay financial obligations such as negative developments in domestic political and economic conditions.

In accordance with the provisions in the Declaration of Trust, the Fund employs a risk management policy based on duration. The Fund may also use financial derivatives to hedge the portfolio against market and credit risks

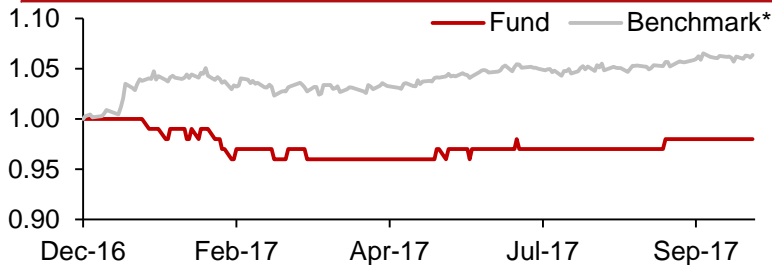
**• THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHILIPPINE DEPOSIT INSURANCE CORP. (PDIC).  
 • RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/ FLUCTUATIONS ONLY.  
 • WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES WILL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.  
 • THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.**

For more information, you can contact us at 845-5218/5755/5799, 816-9252/9606/9032, email us at [bpi\\_asset\\_management@bpi.com.ph](mailto:bpi_asset_management@bpi.com.ph) or visit our website, [www.bpiassetmanagement.com](http://www.bpiassetmanagement.com).

## FUND PERFORMANCE AND STATISTICS AS OF SEPTEMBER 29, 2017

(Purely for reference purposes and is not a guarantee of future results)

### NAVPU GRAPH



\*Benchmark is the BPI Philippine Corporate Bond Index

### CUMULATIVE PERFORMANCE (%) <sup>1</sup>

	1 mo	3 mos	6 mos	S.I. <sup>2</sup>
<b>Fund</b>	<b>0.00</b>	<b>1.03</b>	<b>2.08</b>	<b>-2.00</b>
<b>Benchmark</b>	0.69	1.30	2.90	5.64

### ANNUALIZED PERFORMANCE (%) <sup>1</sup>

	1YR	S.I. <sup>2</sup>
<b>Fund</b>	<b>na</b>	<b>-2.56</b>
<b>Benchmark</b>	na	8.26

### CALENDAR YEAR PERFORMANCE (%) <sup>1</sup>

	YTD	2016
<b>Fund</b>	<b>-2.00</b>	<b>3.06</b>
<b>Benchmark</b>	5.43	3.53

### PORTFOLIO COMPOSITION

Allocation	% of Fund
Government	-
Corporates	86.37
Cash	12.18
Time deposits and money market	-
Preferred shares	0.91
Other receivables - net of liabilities	0.54
<b>Maturity Profile</b>	
Cash and less than 1 year	12.71
Between 1 and 3 years	20.26
Between 3 and 5 years	42.90
Between 5 and 7 years	15.16
Between 7 and 10 years	8.96
More than 10 years	-
<b>Portfolio Weightings</b>	
Philippine Corporate Bonds	86.37
Philippine Sovereign Bonds	-

### NAVPU over the past 12 months

Highest	1.00
Lowest	0.96

### STATISTICS

Weighted Ave Duration (Yrs)	3.84
Volatility, Past 1 Year (%) <sup>3</sup>	5.20
Sharpe Ratio <sup>4</sup>	-
Information Ratio <sup>5</sup>	-
Portfolio Weighted Yield to Maturity (%)	4.25
Current Number of Holdings	33

<sup>1</sup> Returns are net of fees.

<sup>2</sup> Since Inception

<sup>3</sup> Measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.

<sup>4</sup> Used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.

<sup>5</sup> Measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

\*Declaration of Trust is available upon request through branch of account.

### TOP TEN HOLDINGS

Name	Maturity	% of Fund
SM Investments Corporation	7/16/2022	9.03
Ayala Land Inc.	4/27/2019	7.13
Energy Development Corp.	5/3/2020	6.89
Filinvest Land, Inc. Bond	12/4/2021	6.13
Aboitiz Equity Ventures, Inc.	8/6/2027	5.84
PLDT, Inc. Bond	2/6/2021	5.66
Ayala Corporation	5/12/2021	3.59
GT Capital Holdings Inc	8/7/2021	3.33
JG Summit Holdings, Inc.	2/27/2021	2.84
JG Summit Holdings, Inc.	8/27/2019	2.84
SM Investments Corporation	7/16/2022	9.03

### RELATED PARTY TRANSACTIONS

The Fund has transactions and outstanding investments including deposits, investment in the share/s of stocks, and/or debt issuances of the following companies related to the BPI Asset Management and Trust Corporation (BPI AMTC):

Ayala Corp. – PHP 0.19mn, Globe Telecommunications, Inc. - PHP 0.05mn and Ayala Land, Inc. – PHP 0.26mn Investments in the said outlets were approved by the BPI AMTC's Board of Directors. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

\*Related party in accordance with BPI AMTC's internal policy

## OUTLOOK AND STRATEGY

**Market Review.** The BPI Government Bond Index rose by 0.45% in September as yields fell by an average of 3 basis points across the curve. Compared to the month of August, peso-denominated government bonds were more actively traded with an average daily volume of Php14.13 Bn. Trades were mostly seen on the liquid securities such as the 8-year FXTN 10-60, 10-year FXTN 10-61 and the shorter-tenored 3-year RTB 3-8.

The Bureau of the Treasury (BTr) held two FXTN re-issuances in September. Strong demand was seen during the first auction, which was a re-issuance of FXTN 7-59. The 7-year paper was awarded at an average yield of 4.395%, which was lower than the previous auction's 4.519%. The government fully awarded the Php15 billion offer of the 7-year paper, as the total bids amounted to Php42.364 billion. The re-issuance of the 10-year FXTN 10-61 likewise showed a healthy demand, being almost twice oversubscribed. The 10-year paper was fully awarded with an average yield of 4.647%, which was lower than the previous auction's 4.718%.

The local inflation print came in at 3.1% YoY in August, which was slightly higher than expectations at 3.0%. The inflation figure, which was highest since May 2017, was mainly driven by price pressures on food, transportation, utilities, and fuel. The BTr also announced that they will be auctioning out treasury bonds and treasury bills amounting to Php150 billion for fourth quarter of 2017. The tenors of the treasury bonds will be 4, 7, and 10 years. In addition, the BTr gave details on their borrowing plans for 2018. The government plans to sell Php500 billion of treasury bills and Php640 billion of treasury bonds next year, which is 39% higher than the total amount in 2017. They also plan to adjust the current debt structure by decreasing the foreign borrowings and increasing the domestic borrowings to increase liquidity in the local government debt space. Moreover, the BTr will only auction 2, 3, 5, 7, 10 and 20 year-bonds in 2018.

**Fund Performance.** The Fund underperformed its benchmark by 69 bps in September.

**Fund Strategy.** The Fund will continue to invest in a diversified mix of securities primarily issued by Philippine corporations.

## LIST OF PROSPECTIVE INVESTMENTS

The following are among the Fund's approved investment outlets, wherein the Trustee intends to invest depending on strategy, availability, or other market-driven circumstances:

- a) Primarily tradable fixed-income instruments issued or guaranteed by Philippine corporations; marketable instruments that are traded in an organized exchange; fixed-income instruments issued or guaranteed by the Philippine government or the BSP; investment outlets/ categories the BSP allow. Provided, that, a financial instrument is regarded as tradable if quoted two-way prices are readily available and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.
- b) Primarily tradable fixed-income securities issued, underwritten, or otherwise dealt by BPI and/or any of its subsidiaries, affiliates, their successors-in-interest or assignees, their directors, officers, stockholders, and related interest, and any of their trust and fund managed accounts, under such terms and conditions as the Trustee may deem to be in the best interest of the Fund or any such instrument as may be allowed under BSP regulations. Investment with related interests shall be in accordance with Subsection X 410.12 (a) of the Manual of Regulations for Banks.
- c) Shares of preferred stock of selected corporations which are already listed or being offered publicly and soon to be listed in the Philippine stock market.
- d) Bank deposits or tradable debt instruments issued by the BSP.
- e) Such other investments allowed under regulations issued by the BSP.

BPI Asset Management and Trust Corporation (BPI AMTC) is a subsidiary of the Bank of the Philippine Islands. For any inquiries and complaints relating to our services and products you may call our hotline: 89-100, or send an email at [bpi\\_asset\\_management@bpi.com.ph](mailto:bpi_asset_management@bpi.com.ph) or write a letter addressed to BPI Asset Management – Consumer Protection, 17F, BPI Building, Ayala Ave. cor. Paseo De Roxas, Makati City, 1226. BPI AMTC as Trustee / Investment Manager is regulated by the Bangko Sentral ng Pilipinas (BSP) with telephone number (632) 708-7087 and email address: [consumeraffairs@bsp.gov.ph](mailto:consumeraffairs@bsp.gov.ph). To know your rights under BSP Circular No. 857 (Regulations on Financial Consumer Protection), please access a copy at our website: [www.bpiassetmanagement.com](http://www.bpiassetmanagement.com).