

BPI PERA CORPORATE INCOME FUND

KEY INFORMATION AND INVESTMENT DISCLOSURE STATEMENT

As of March 31, 2020

FUND FACTS

Classification:	PERA Balanced Fund	Net Asset Value per Unit (NAVPU):	PHP 1.04
Launch Date:	December 19, 2016	Total Fund NAV (Mn):	PHP 8.521
Minimum Investment:	PHP 1,000	Dealing Day:	Daily up to 2:30PM
Additional Investment:	PHP 1,000	Redemption Settlement:	T+3 End-of-Day
Minimum Holding Period:	None	Early Redemption Charge:	None

FEES*

Trustee Fees: 1.250%	Custodianship Fees: 0.00%**	External Auditor Fees: 1.28%**	Other Fees: 0%
BPI Asset Management	HSBC	Isla Lipana	None

*As a percentage of average daily NAV for the quarter valued at PHP 8.41 Million

**Billings in 2017 divided by average daily NAV

INVESTMENT OBJECTIVE AND STRATEGY

The Fund intends to achieve for its participants capital appreciation and income derived from a diversified mix of preferred stocks and fixed income securities primarily issued by Philippine corporations. The Fund aims to provide returns in excess of the return of the BPI Philippine Corporate Bond Index.

CLIENT SUITABILITY

A client profiling process shall be performed prior to participating in the Fund to guide the prospective investor if the Fund is suited to his/her investment objectives and risk tolerance. Clients are advised to read the Declaration of Trust / Plan Rules of the Fund, which may be obtained from the Trustee, before deciding to invest.

The BPI PERA Corporate Income Fund is suitable only for investors who:

- Are classified as aggressive based on their risk profile
- Have an investment horizon of at least five (5) years.

KEY RISKS AND RISK MANAGEMENT

You should not invest in this Fund if you do not understand or are not comfortable with the accompanying risks.

Interest Rate Risk: Investors are exposed to adverse changes in the prices of domestic fixed income securities due to a rise in interest rates, which generally causes fixed income security prices to decline. Factors/ events that may lead to a rise in interest rates include adverse market conditions, issuer-specific factors / events and/or negative developments in domestic political and economic conditions.

Liquidity Risk: Possibility to experience losses due to the fund's inability to convert assets into cash immediately or in instances where conversion to cash is possible but at a highly disadvantageous price.

Related Party Risk: Risk of any actual or potential conflicts of interest in handling of related party transactions.

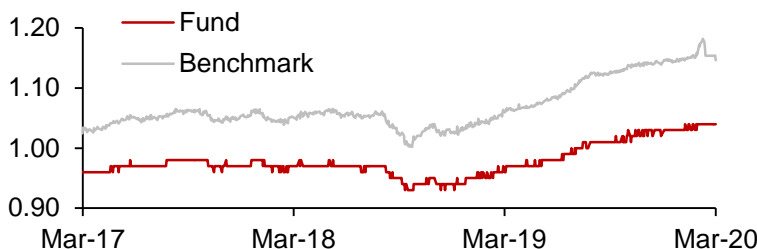
Credit/Default Risk: Investors are exposed to the risk of loss due to the failure of the borrower/ debt issuer to make timely interest and/ or principal payments on its deposit liabilities, loans, bonds or other debt instruments due to a deterioration in the borrower's/ issuer's financial condition or external factors and events that may affect its ability to repay financial obligations such as negative developments in domestic political and economic conditions.

In accordance with the provisions in the Declaration of Trust, the Fund employs a risk management policy based on duration. The Fund may also use financial derivatives to hedge the portfolio against market and credit risks

- **THE UIT FUND IS NOT A DEPOSIT AND IS NOT INSURED BY THE PHIL. DEPOSIT INSURANCE CORP. (PDIC).**
- **RETURNS CANNOT BE GUARANTEED AND HISTORICAL NAVPU IS FOR ILLUSTRATION OF NAVPU MOVEMENTS/ FLUCTUATIONS ONLY.**
- **WHEN REDEEMING, THE PROCEEDS MAY BE WORTH LESS THAN THE ORIGINAL INVESTMENT AND ANY LOSSES SHALL BE SOLELY FOR THE ACCOUNT OF THE CLIENT.**
- **THE TRUSTEE IS NOT LIABLE FOR ANY LOSS UNLESS UPON WILLFUL DEFAULT, BAD FAITH OR GROSS NEGLIGENCE.**

FUND PERFORMANCE AND STATISTICS AS OF MARCH 31, 2020

(Purely for reference purposes and is not a guarantee of future results)

NAVPU GRAPH

*Benchmark is the BPI Philippine Corporate Bond Index

CUMULATIVE PERFORMANCE (%)¹

	1 mo	3 mos	6 mos	1 YR	S.I. ²
Fund	0.00	1.96	2.97	7.22	4.00
Benchmark	-0.21	1.26	2.33	8.43	15.33

ANNUALIZED PERFORMANCE (%)¹

	1 YR	2 YRS	S.I. ⁵
Fund	7.22	3.55	1.20
Benchmark	8.43	4.69	4.44

CALENDAR YEAR PERFORMANCE (%)¹

	YTD	2019	2018	2017
Fund	1.96	8.51	-3.09	-3.00
Benchmark	1.26	11.15	-2.71	4.40

PORTFOLIO COMPOSITION

Allocation	% of Fund
Government	-
Corporates	97.67
Time deposits and money market	1.08
Preferred shares	0.59
Other receivables	0.59
Cash	0.07

Maturity Profile

Cash and less than 1 year	22.13
Between 1 and 3 years	63.22
Between 3 and 5 years	11.27
Between 5 and 7 years	0.59
Between 7 and 10 years	2.79

Portfolio Weightings

Philippine Corporate Bonds	97.67
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RELATED PARTY TRANSACTIONS

The Fund has transactions and outstanding investments including deposits, investment in the share/s of stocks, and/or debt issuances of the following companies related to the BPI Asset Management and Trust Corporation (BPI AMTC):

Ayala Corp.– PHP 0.56mn, Ayala Land, Inc. – PHP 0.10mn, Globe Telecommunications, Inc. - PHP 0.07mn

Investments in the said outlets were approved by the BPI AMTC's Board of Directors. Likewise, all related party transactions are conducted on an arm's length and best execution basis and within established limits.

*Related party in accordance with BPI AMTC's internal policy

NAVPU over the past 12 months

Highest	1.04
Lowest	0.96

STATISTICS

Weighted Ave Duration (Yrs)	1.89
Volatility, Past 1 Year (%) ³	3.11
Sharpe Ratio ⁴	1.32
Information Ratio ⁵	-0.64
Portfolio Weighted Yield to Maturity (%)	5.07
Current Number of Holdings	40

¹ Returns are net of fees.

² Since Inception

³ Measures the degree to which the Fund fluctuates vis-à-vis its average return over a period of time.

⁴ Used to characterize how well the return of a Fund compensates the investor for the level of risk taken. The higher the number, the better.

⁵ Measures reward-to-risk efficiency of the portfolio relative to the benchmark. The higher the number, the higher the reward per unit of risk.

*Declaration of Trust is available upon request through branch of account.

TOP TEN HOLDINGS

Name	Maturity	% of Fund
GT Capital Holdings Inc	8/7/2021	11.85
SM Investments Corporation	7/16/2022	9.86
PLDT, Inc.	2/6/2021	8.20
Cyberzone Properties, Inc.	1/7/2023	7.11
SMC Global Power Holdings Corporation	12/22/2022	6.84
Security Bank Corp.	6/28/2021	5.99
Energy Development Corp.	5/3/2020	5.28
Aboitiz Equity Ventures, Inc.	8/6/2022	4.73
SMC Global Power Holdings Corporation	4/24/2022	4.19
Filinvest Land, Inc.	8/20/2022	2.88

OUTLOOK AND STRATEGY

Market Review. The BPI Government Bond Index declined by 1.88% for the month of March, with benchmark government yields rising by an average of 45.5 basis points (bps), led by the short end and belly of the yield curve. Daily trading volumes fell from the previous month, averaging PHP23.1bn, with the 9-year FXTN10-64 and 3-year RTB3-10 securities seeing the heaviest trading volumes over the month. The Bureau of the Treasury (BTr) held two FXTN auctions in March. The first auction was a PHP30-bn reissuance of the 5-year FXTN5-76. The auction saw strong demand, with a bid-to-cover ratio of 2.78x, and was fully awarded at an average yield of 4.018%, 20.9 bps lower than the average yield it was awarded at in its initial issuance in October 2019. In the afternoon of the auction, the BTr opened a PHP10-bn tap facility for the security, which was fully awarded at the average yield of 4.018%. The second auction was a PHP30-bn issuance of a new 7-year security: FXTN7-63. All bids for the auction were rejected by the BTr; if accepted, the security would have been awarded at an average yield of 5.583%.

In the local economic space, inflation for the month of February averaged 2.6% year-on-year (versus market expectations of 3.0%). The positive inflation surprise was overshadowed, however, by a decline in global risk appetite due to the global spread of COVID19, with many central banks escalating monetary policy easing in order to mitigate the anticipated economic strain caused by the pandemic. Many countries, including the Philippines, also instituted quarantine measures in this period to slow the spread of the virus. Amid falling local and international growth expectations and within-target inflation, the Bangko Sentral ng Pilipinas (BSP) unveiled its own monetary stimulus package, cutting its benchmark policy rate by another 50 bps, announcing a PHP300bn bond-buying program, and cutting the bank Reserve Requirement Ratio by 200 bps to bolster market liquidity. In various statements made over the course of the month, BSP Governor Benjamin Diokno projected more policy easing and stimulus, highlighting his concerns about the impact of the escalating viral outbreak on local economic growth.

The Philippine Stock Exchange Index (PSEi) suffered a severe blow as the Corona virus pandemic has become more lethal with cases and deaths mounting world-wide. The local government has responded by imposing a Luzon-wide enhanced community quarantine. The PSEi sank by a whopping 21.6% for the month of March to close at 5,321.23. Volume was a tad heavier compared to the previous month with average turnover registering at US\$137 million. Foreigners were net sellers at US\$303 million which was the 5th straight month of outflows. Macroeconomic news for the month include: 1) Inflation slowed to 2.6% in February due to lower prices of gas, electricity and other fuels; and transport. 2) The Monetary Board of the Bangko Sentral ng Pilipinas (BSP) cut the overnight reverse repurchase (RRP) by 50 basis points to 3.25% in response to the COVID-19 outbreak. 3) OFW remittances climbed 6.6% to US\$2.65 billion in January due to land-based remittances from Asia (+26% YoY) and USA (+15% YoY). In terms of individual stock performance, the main advancers were defensives TEL (+14.04%) and GLO (+8.49 while the biggest declines SCC (-43.30%), GTCAP (-42.76%) and JFC (-37.41%).

Fund Performance. The Fund outperformed its benchmark by 21 bps in March.

Fund Strategy. The Fund will continue to invest in a diversified mix of securities primarily issued by Philippine corporations. We still continue to adopt a defensive strategy with the market. We look to buy on dips at appropriate levels in the upcoming MSCI rebalancing that is expected have outflows in the market. Tactically, we will look to reduce some property names that have outperformed and shift towards conglomerates that offer value.

LIST OF PROSPECTIVE INVESTMENTS

The following are among the Fund's approved investment outlets, wherein the Trustee intends to invest depending on strategy, availability, or other market-driven circumstances:

- a) Primarily tradable fixed-income instruments issued or guaranteed by Philippine corporations; marketable instruments that are traded in an organized exchange; fixed-income instruments issued or guaranteed by the Philippine government or the BSP; investment outlets/ categories the BSP allow. Provided, that, a financial instrument is regarded as tradable if quoted two-way prices are readily available and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.
- b) Primarily tradable fixed-income securities issued, underwritten, or otherwise dealt by BPI and/or any of its subsidiaries, affiliates, their successors-in-interest or assignees, their directors, officers, stockholders, and related interest, and any of their trust and fund managed accounts, under such terms and conditions as the Trustee may deem to be in the best interest of the Fund or any such instrument as may be allowed under BSP regulations. Investment with related interests shall be in accordance with Subsection X 410.12 (a) of the Manual of Regulations for Banks.
- c) Shares of preferred stock of selected corporations which are already listed or being offered publicly and soon to be listed in the Philippine stock market.
- d) Bank deposits or tradable debt instruments issued by the BSP.
- e) Such other investments allowed under regulations issued by the BSP.

BPI Asset Management and Trust Corporation (BPI AMTC) is a subsidiary of the Bank of the Philippine Islands. For any inquiries and complaints relating to our services and products you may call our hotline: 889-10000, or send an email at bpi_asset_management@bpi.com.ph or write a letter addressed to BPI Asset Management and Trust Corporation - Consumer Assistance Office, 7/F, BPI Buendia Center, Sen. Gil J. Puyat Avenue, Makati City 1209.

BPI AMTC as Trustee / Investment Manager is supervised by the Bangko Sentral ng Pilipinas (BSP) with telephone number (632) 8708-7087 and e-mail address: consumeraffairs@bsp.gov.ph.